

Information Bulletin

October 07, 2021

Attention: Durable Medical Equipment Providers

Subject: Rentals - Quotes

Rental Quotes – MSA Contractors

For Rentals of Durable Medical Equipment, according to Article 61 of the MSA:

- *"If the cost of a rental approaches what that Mobility Device or Durable Medical Equipment would cost to fund, pursuant to the Discount, the Contractor must provide the Participating Entity with a Quote unique to the rental, which must subtract the amount paid for the rental from the amount that would otherwise be provided in the Quote".*

WorkSafeBC has found that this obligation is sometimes not met by providers and occasionally WorkSafeBC continues to be invoiced for rental of medical equipment when the cumulated cost of the rental surpasses the price it would cost to purchase the item.

WorkSafeBC is currently unable to monitor this effectively because a key piece of information is missing: the purchase price of the equipment. Without this information, we have no parameter against which to compare the cumulated cost of a rental.

As such, in order to assist both WorkSafeBC and the Contractor in monitoring on-going rental costs, and in keeping with WorkSafeBC's mission to preserve the financial integrity and sustainability of the Workers' Compensation system, we would like to request that **Contractors supply the purchase price of rented medical equipment at the time of the quote for rented items.**

- Note: This does not absolve the Contractor of their responsibility under Article 61, but will simply enable two sets of eyes for better tracking.

If using your own Quote form, please ensure that the purchase price is clearly indicated separate to the quote and price for the rental (e.g. additional comments).

If using WorkSafeBC's Supplier/Vendor Quote form 83D35 (preferred), enter the purchase price within the **"Description"** field on a different line in parentheses.

- Do not calculate the purchase price within the other columns of the quote.

For example:

Service/quotation information

Fee code*	Description* <i>(include item/part number)</i>	Number of items* <i>(numbers of units)</i>	Cost per unit*	Line item amount* <i>(not including taxes)</i>	Discount %	Line item discounted amount <i>(not including taxes)</i>	GST <i>(if charged)</i>	PST <i>(if charged)</i>	Line item total* <i>(including taxes)</i>
1100426	Monthly Rental: Walker - 2 wheel; 32-39"	1.00	45.00	45.00	5.00	42.75			42.75
	(Purchase Price - Walker: \$189.00)								

- For a reminder regarding the buyout process, please refer to our bulletin dated September 24, 2020, which is also available on our website: <https://www.worksafebc.com/en/health-care-providers/rehabilitation/medical-supply>